MassTech
Massachusetts eHealth Institute

CBHI CANS Interface Development Grant

Solicitation No. 2017-MeHI-01

Question & Answer Webinar

November 9, 2016

MeHI
MASSACHUSETTS eHEALTH INSTITUTE
at the MassTech Collaborative

Agenda

- Introductions
- Legal Considerations
- MeHI Overview
- CBHI CANS Interface RFP
  - Definitions
  - Overview
  - Requirements
  - Milestone Payments
- Timeline and Application Process
- Eligibility and Evaluation Criteria
- Questions

Introduction / Presenters

- **Host:** Judith Iwanski, Manager, eHealth eQuality Program
- **Presenters:**
  - Kelly Kleanthous, Grants and Contracts Administrator, MassTech
  - Joseph Kynoch, Project Manager, MeHI
- **Also On–line:**
  - Vivian Chung, eHealth eQuality Grants Coordinator, MeHI
  - Katherine Green, Division Manager, MeHI
  - Sheika Babin, Vani Bala, and Tony Longo, EOHHS IT Office
- This Webinar is to discuss the Solicitation and Application process
  - Detailed questions regarding CBHI interface specifications may be submitted in writing

Please hold all questions to the end

[May type questions into the "questions" section]

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Legal Considerations

Legal Considerations

- Solicitation posted to the MeHI & MassTech websites & Comm-Buys, the Commonwealth's procurement portal
- To the extent anything stated/presented in this webinar is inconsistent with the RFP, the Solicitation written documents shall govern
- MassTech reserves all rights to amend, modify or otherwise clarify the Solicitation & any written answers to questions presented

Legal Considerations (cont.)

- Is Respondent's responsibility to check MeHI, MassTech and/or Comm-Buys websites for addenda or modifications to the Solicitation

- Please review the Solicitation carefully.
  - Non-responsive applications may be rejected.

MassTech / MeHI Overview

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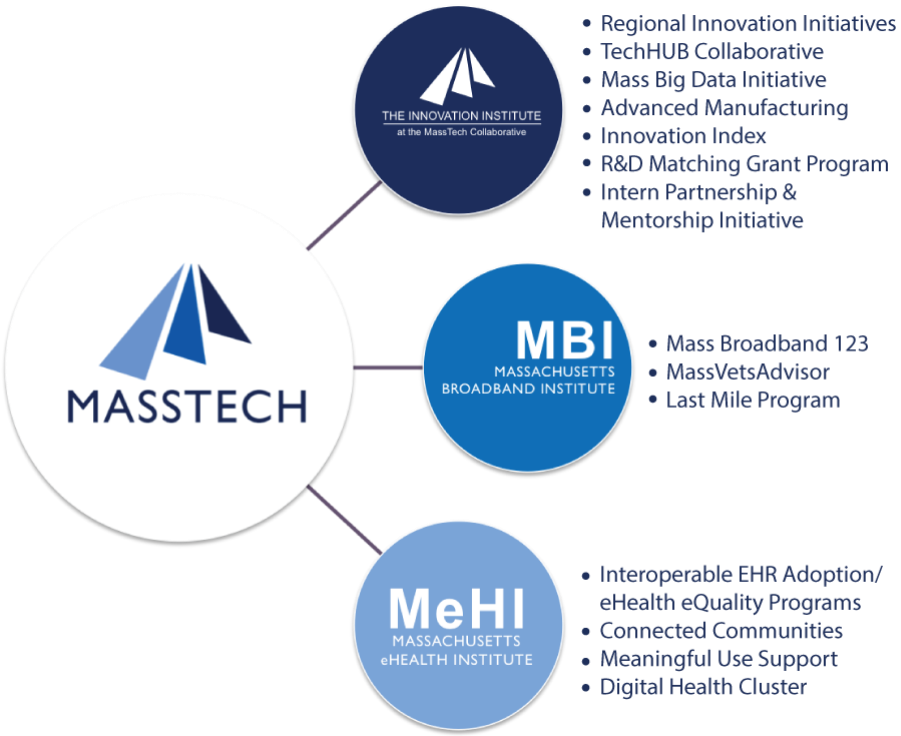
MeHI Overview



MeHI is a division of the Massachusetts Technology Collaborative, a state economic development agency

MeHI is the designated state agency for:

- Coordinating health care innovation, technology and competitiveness
- Accelerating the adoption of health information technologies
- Promoting health IT to improve the safety, quality and efficiency of health care in Massachusetts
- Advancing the dissemination of electronic health records systems in all health care provider settings

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MeHI Vision, Mission, and Goals

VISION

Massachusetts is the global Digital Health leader. Our connected communities enjoy better health at lower cost and serve as models of innovation and economic development.

MISSION

To engage the healthcare community and catalyze the development, adoption and effective use of health IT.

GOALS

Adoption

Interoperable EHRs

Support Health Reform

- ✓ Better Health
- ✓ Better Care
- ✓ Lower Costs

Consumer Digital Health Engagement

Grow & Promote Innovation & Digital Health Cluster

2020 400+ companies / $15 billion
15,000+ employees

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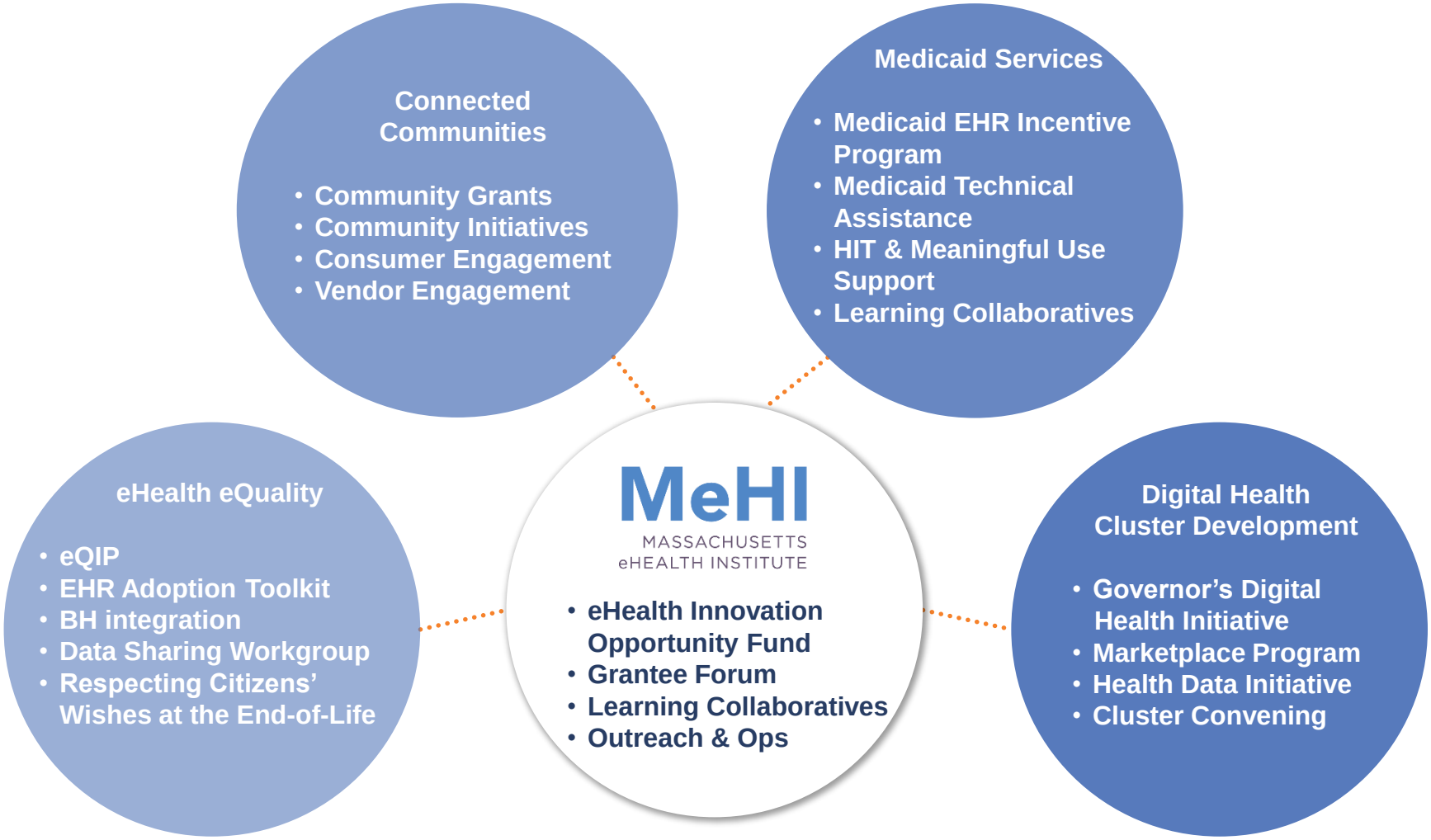
MeHI Initiatives 2016 - 2017



CORE VALUES

Innovation • Insight • Collaboration • Accountability

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CBHI/CANS Interface Grant: Reason for Solicitation

- CBHI / CANS
  - Provider enters CANS data in their EHR system; information must then be printed out / re-keyed into the Virtual Gateway (VG) system
  - Can take ~1½ hours to perform the initial CANS entry into VG and ~½ hour to complete and enter updates for each patient
- State continuing to invest in CBHI / CANS
  - EOHHS developed interface for CBHI application
  - HOWEVER, BH providers still require an interface from their EHR system to allow automatic transactions
- Leveraging Mass HIway to reduce administrative burden on BH provider organizations
  - Automatically upload reportable data from EHR system directly into EOHHS' database
  - Improve ability to deliver necessary care and eliminate redundant work/errors from re-keying data into state's Virtual Gateway system

Grant Overview and Interface Requirements

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CBHI/CANS Interface Grant: Definitions

- EOHHS (Executive Office of Health and Human Services)
- CBHI (Children's Behavioral Health Initiative)
  - An interagency initiative of EOHHS
  - Ensure children with significant BH needs obtain necessary services
- CANS (Child and Adolescent Needs and Strengths) Assessment
  - Standardized BH assessment tool required of BH clinicians serving MassHealth children/youth
  - CANS used to track progress / revise plans

CBHI/CANS Interface Grant: Definitions (cont.)

- Affiliated:
  - Financial statements part of same consolidated financial statements, or
  - One controls the other (directly or indirectly), or
  - Are under common control
- Behavioral Health services
  - Direct patient care services by BH Providers
  - Used to evaluate/treat mental health and/or substance use disorders
  - Substance abuse treatment services must be approved DPH programs
- Behavioral Health Providers
  - Must provide direct patient care and
  - Be licensed clinicians or clinical staff authorized to provide direct patient care under the supervision of a licensed BH professional
- MeHI reserves right to further define Solicitation terms

CBHI/CANS Interface Grant: Overview

- Solicitation for Development of CBHI interface for CANS reporting
  - Applications from qualified BH EHR system vendors
  - To develop, test, and implement an HL7 interface that will:
    - Automatically extract data from the EHR system
    - Compile it according to MA EOHHS CBHI interface specifications, and
    - Submit it to the Commonwealth's system
- Incentive payments of up to $60,000 per vendor to cover:
  - A portion of cost to both develop and test an HL7 interface that conforms to EOHHS' CBHI interface specification, and
  - The implementation and two years of related support service costs of this interface for a minimum of three unaffiliated Mass organizations providing BH services
- Applicants competing for limited number of awards
  - Applications evaluated pursuant to Solicitation evaluation criteria

CBHI/CANS Interface Grant: Interface requirements

- Must comply with all federal and state regulations
  - Including privacy, consent, and security issues
- HIway connection required to access CBHI interface
  - Transactions sent directly through Mass HIway or through a HISP connected to the Mass HIway
- Must coordinate interface / HIway testing with EOHHS
- Must coordinate any move to production with EOHHS
  - Following successful interface installation at BH organizations

CBHI/CANS Interface Grant: Interface requirements (cont.)

- Must conform to EOHHS interface specifications (attachments E and F have detailed specifications / workflow documents)
  - The Clinical Gateway (Rhapsody) will provide the pass through from a provider's System into the existing CBHI system
    - Via a custom interface
    - Using either a Web Service or Direct interface as an inbound transport method to the Clinical Gateway
  - All incoming CBHI messages that enter the Clinical Gateway from a provider's Health Clinical System will be processed according to existing business rules before being securely passed into the existing CBHI system

Milestone Payments

CBHI/CANS Interface Grant: Milestone Payments

- Milestone 1 (50% of total incentive)
  - Vendor completes development of an interface and tests with EOHHS' test system
  - Vendor must coordinate testing with EOHHS
  - EOHHS signs off that the interface has successfully tested and is error free

- Milestone **2** (25% of total incentive)
  - Achievement of the first identified BH customer successfully submitting, in production, to the CBHI application
  - Vendor must coordinate both customer testing and move to production with EOHHS
  - State certifies transaction from the customer has been received and successfully loaded into EOHHS' database

CBHI/CANS Interface Grant: Milestone Payments (cont.)

- Milestone **3** (25% of total incentive)
  - Achievement of the third identified BH customer successfully submitting, in production, to the CBHI application
  - Vendor must coordinate all customer testing and moves to production with EOHHS
  - State certifies transactions from the customers have been received and successfully loaded into EOHHS' database

- Payments based on Grantee meeting each of 3 milestones and incurring project–related costs at least as much as milestone payment
- Applicants expected to plan to successfully reach:
  - Milestone **2** by **June 30, 2017** and
  - Milestone **3** by **December 31, 2017**

Timeline and Application Process

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CBHI/CANS Interface Grant: Application Timeline

Task	Date
Solicitation Posted	October 27, 2016
Solicitation Webinar	November 9, 2016 @ 12:00pm, EST
Final Questions Due	November 16, 2016 @ 5:00pm, EST
Final Question & Answer File Posted	November 23, 2016
Electronic Applications Due *Sent to proposals@masstech.org*	**December 12, 2016 @ 3:00pm EST**
Hard Copy Applications Due	December 12, 2016 @ 5:00pm, EST
Anticipated Awards Date	January 2017

CBHI/CANS Interface Grant: Application Process

- The following must both be submitted by **December 12, 2016**:

- To: proposals@masstech.org by 3:00 p.m.
  - An **electronic version** (.pdf or .doc) of the Application, including the Authorized Applicant's Signature and Acceptance Form (Attachment E) and Attachments – with signatures
    - If the Application is submitted in pdf, a word (.doc) version of the Proposal Narrative should also be included
  - Include Solicitation number in email subject heading

- To: MassTech office (Westborough) by 5:00p.m.
  - 1 bound **double-sided** copy of entire application package with original signatures

CBHI/CANS Interface Grant: Application Contents

- Application packages must include all of the following:
  a) Executive Summary (2-pgs) of qualifications/proposed approach
  b) Proposal Requirements – including:
     a. Description of the approach will use to complete the project and
     b. A high-level project plan, including start and completion dates for each task listed in the Solicitation chart
  c) Letters of commitment and support, including:
     a. Applicant letter agreeing the 3 BH customers will not be charged implementation or software support fees for two years; and
     b. Letters of support from the 3 BH organizations that they agree to participate with Applicant under this grant, including
        – Impact (# of monthly CANS transactions and estimated time entering in VG)
  d) Supporting documentation, including:
     a. List of BH orgs Applicant serves that submit CANS data
     b. Verification is ONC certified vendor [complete Sec. 4.5(d) chart]

CBHI/CANS Interface Grant: Application Contents (cont.)

e) Project Budget (Excel Template in Attachment C)
- Applicant list of costs must include:
  - Amount BH provider would have paid for implementation and software development fees covered by this grant
  - Costs Applicant anticipates will not be covered by MeHI's grant and will be covered by the Applicant as a match

❑ A narrative description of estimated costs including:
a. Costs to develop the interface (cloud-based or on-premise);
b. Whether priced on subscription basis or one-time license fee;
c. Recurring fees to each org and what those services consist of;
d. Whether fees based on Org size and/or # of users;
e. Costs to test the interface with the Mass HIway per org; and
f. Costs to implement the interface in production for each org

❑ Additional documentation:
- Authorized Applicant's Signature/Acceptance Form (Attachment B1)
- Response Coversheet (see Attachment B2)

Eligibility and Evaluation Criteria

CBHI/CANS Interface Grant: Eligibility Criteria

- Applicants must:
  - Be a Health IT vendor with BH organization clients required to submit CANS assessments to CBHI through the Virtual Gateway
  - Certify it has customers authorized to submit CANS data to the CBHI application
    - Applicants to provide list of BH organization customers to MeHI
    - MeHI will confirm authorization with EOHHS
  - Applicant vendor's EHR must be an ONC certified health IT listed on CHPL; and
  - Not have debarment status (state or federal)

CBHI/CANS Interface Grant: Evaluation Criteria

- Applicant selection will be based on the following criteria:
  - Impact on Commonwealth's ability to achieve its healthcare policy goals
  - Impact on the provision of BH care services to patients in MA:
    - Number of identified BH organization sites and/or providers who will have access to this interface
    - Estimated number of patients of each identified BH organization who will benefit from the interface
    - Number of CANS transactions that the identified BH organizations submit to EOHHS at the designated sites (MeHI will verify with EOHHS)
  - Willingness of the vendor to deliver the interface in the required timeframe
  - Preference given to Applicants who involve current eQIP BH grantees as at least one of their three identified BH organizations

- MassTech Collaborative reserves the right to consider such other relevant factors as it deems appropriate

CBHI/CANS Interface Grant: Questions / Responses

- Questions must be submitted by e-mail to proposals@masstech.org
- All questions must be received by 5:00 p.m. on November 16, 2016
- Review any posted Questions prior to submitting new questions
  - Further questions/clarification may be added at any time
    - Notification of updates will not be sent
    - Applicants have responsibility to check website for updates
- Questions/Responses – posted by 5:00 p.m. on November 23, 2016
  - On the MeHI, MassTech and Comm-Buys websites
- MeHI Website: http://mehi.masstech.org
  - Education page - upcoming events, presentations, Toolkits, etc.

Questions?

eHealth eQuality
Solicitation No. RFP-2017-MeHI-01

CBHI CANS Interface Grant RFP

Thank you

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